

SUBJECT TO FUTURE INCREASES ADOPTED BY RAILROADS

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**
**          N O R F O L K   S O U T H E R N          **
**
**   R A T E   A U T H O R I T Y   T R A N S M I T T A L   **
**
**           RATE AUTHORITY :  NS    4203          **
**                SECTION :  001-T-00            **
**
**           FILE NUMBER :  NS 4203-L           **
**
**
*****

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EFFECTIVE : 06/01/2008
EXPIRES : NO EXPIRATION DATE

6% Market Adjustment effective 06/01/2008

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*****
ADD RATES TO 1000 MILES
6/23/03  NOTE G470

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*****
DIVISIONS ARE INCLUDED IN THIS AUTHORITY
PRODUCT MANAGER: A C DENTON          540-985-6758
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THE FOLLOWING CONDITIONS APPLY TO THE ENTIRE AUTHORITY:

RATES ARE SUBJECT TO CANCELLATION
BY NORFOLK SOUTHERN ON 30 DAYS NOTICE. NORFOLK SOUTHERN NS 4203 1 T00 SENT
06/02/2010 16:32 PM PAGE 2

ITEM: 101000.00 ORIGIN ROAD: NS DESTINATION ROAD: NS
STCC: 101100.05 IRON ORE PRDTS GRP

ORIGIN: ALL POINTS ON RAILROAD NS
DESTINATION: ALL POINTS ON RAILROAD NS

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

15	22.05
25	23.48
50	24.90
75	26.34
100	27.77
125	29.19
150	30.63
175	32.04
200	33.49

225	34.93
250	36.34
275	37.78
300	39.22
325	40.63
350	42.07
375	43.51
400	44.92
425	46.38
450	47.80
475	49.24
500	50.67
525	55.83
550	57.07
575	58.30
600	59.53
625	60.76
650	62.00
675	63.23
700	64.47
725	65.70
750	66.92
800	68.16
850	69.40
900	70.63
925	71.87
950	73.08
975	74.32
1000	75.55
1025	76.79

NORFOLK SOUTHERN NS 4203 1 T00 SENT 06/02/2010 16:32 PM PAGE 3

ITEM: 101000.00 STCC: 1011000.05 (CONTINUED)

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

1050	78.02
1075	79.25
1100	80.48
1125	81.70
1150	82.93
1175	84.17
1200	85.40
1225	86.63
1250	87.86
1275	89.10
1300	90.33
1325	91.56
1350	92.78
1375	94.02
1400	95.25
1425	96.50
1450	97.73

1475 98.96
1500 100.18

NOTE REFERENCES/NUMBERS: (SEE LAST PAGES FOR COMPLETE NOTE TEXT)

01 5520 SUBJECT TO NS CONDITIONS OF CARRIAGE #2-SERIES

02 G556 PRICES IN THIS AUTHORITY ARE NOT SUBJECT TO FUEL SURCHARGE.

NORFOLK SOUTHERN NS 4203 1 T00 SENT 06/02/2010 16:32 PM PAGE 4

COMMODITY GROUP LISTS:

COMMODITY GROUP 1011000.05 - IRON ORE PRDTS GRP
1011190 THRU 1011190
1011240 THRU 1011240
1011290 THRU 1011290
1011320 THRU 1011320
1100000 THRU 1199999
2991191 THRU 2991191

COMPLETE NOTE TEXT (IN NUMERICAL ORDER):

G556

PRICES IN THIS RATE AUTHORITY ARE NOT SUBJECT TO A
FUEL SURCHARGE.

5520 THIS QUOTATION IS SUBJECT TO THE RULES
AND PROVISIONS OF NS CONDITIONS OF CARRIAGE #2-SERIES, PROVIDED
THAT WHERE ANY RULE OR CONDITION CONFLICTS WITH THIS CONTRACT,
THIS CONTRACT WILL CONTROL.

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**
**          N O R F O L K   S O U T H E R N          **
**
**   R A T E   A U T H O R I T Y   T R A N S M I T T A L   **
**
**           RATE AUTHORITY :  NS    4203          **
**           SECTION :  002-T-00                **
**
**           FILE NUMBER :  NS-4203-L           **
**
**
**
*****

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EFFECTIVE : 06/01/2008
EXPIRES : NO EXPIRATION DATE

6% Market Adjustment effective 06/01/2008

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*****
**           P R O D U C T   M A N A G E R :  A C D E N T O N           **
**                                     540-985-6758                **
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THE FOLLOWING CONDITIONS APPLY TO THE ENTIRE AUTHORITY:

RATES ARE SUBJECT TO CANCELLATION
BY NORFOLK SOUTHERN ON 30 DAYS NOTICE.

NORFOLK SOUTHERN NS 4203 2 T00 SENT 06/02/2010 16:33 PM PAGE 2

ITEM: 202000.00 ORIGIN ROAD: NS DESTINATION ROAD: NS
STCC: 2991000.05 COKE PRDTS GRP

ORIGIN: ALL POINTS ON RAILROAD NS
DESTINATION: ALL POINTS ON RAILROAD NS

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

15	35.26
25	37.56
50	39.85
75	42.14
100	44.41
125	46.70
150	49.00
175	51.30
200	53.58
225	55.86
250	58.15
275	60.44
300	62.74
325	65.03
350	67.32

375	69.60
400	71.90
425	74.18
450	76.48
475	78.77
500	81.06
525	89.33
550	91.32
575	93.29
600	95.25
625	97.22
650	99.19
675	101.17
700	103.15
725	105.11
750	107.08
800	109.04
850	111.02
900	113.00
925	114.97
950	116.94
975	118.90
1000	120.87
1025	122.84

NORFOLK SOUTHERN NS 4203 2 T00 SENT 06/02/2010 16:33 PM PAGE 3

ITEM: 202000.00 STCC: 2991000.05 (CONTINUED)

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

1050	124.82
1075	126.80
1100	128.76
1125	130.73
1150	132.69
1175	134.68
1200	136.64
1225	138.62
1250	140.59
1275	142.55
1300	144.52
1325	146.51
1350	148.46
1375	150.45
1400	152.41
1425	154.38
1450	156.34
1475	158.33
1500	160.29

NOTE REFERENCES/NUMBERS: (SEE LAST PAGES FOR COMPLETE NOTE TEXT)

01 5520 SUBJECT TO NS CONDITIONS OF CARRIAGE #2-SERIES

02 G556 PRICES IN THIS AUTHORITY ARE NOT SUBJECT TO FUEL SURCHARGE.

NORFOLK SOUTHERN NS 4203 2 T00 SENT 06/02/2010 16:33 PM PAGE 4

COMMODITY GROUP LISTS:

COMMODITY GROUP 2991000.05 - COKE PRDTS GRP
2991340 THRU 2991340
2991490 THRU 2991490

COMPLETE NOTE TEXT (IN NUMERICAL ORDER):

G556

PRICES IN THIS RATE AUTHORITY ARE NOT SUBJECT TO A
FUEL SURCHARGE.

5520

THIS QUOTATION IS SUBJECT TO THE RULES
AND PROVISIONS OF NS CONDITIONS OF CARRIAGE #2-SERIES, PROVIDED
THAT WHERE ANY RULE OR CONDITION CONFLICTS WITH THIS CONTRACT,
THIS CONTRACT WILL CONTROL.