



**Norfolk Southern Corporation**  
650 West Peachtree Street, NW  
Atlanta, Georgia 30308

**Shawn Tureman**  
Vice President  
Intermodal & Automotive

July 1, 2022

Dear Norfolk Southern Customer:

In a separate notification to be issued today, you will receive the details regarding various updates that Norfolk Southern is making to our Accessorial Service Rules and Charges Tariff – NS 8002-A. These changes will be effective August 1, 2022.

These updates are designed to improve service and efficiency across our network and include implementation of new Miscellaneous Vehicle Handling Charges and enactment of Storage Charges for Motor Vehicles at Norfolk Southern automotive ramps. These updates reflect Norfolk Southern's continued commitment to improve network fluidity and utilize our multi-level fleet more efficiently to better serve our Automotive customers.

We encourage your team to review these changes in detail and share within your organization. We are committed to improving our rail service, and we expect these updates will further enhance the service we provide to our Automotive customers.

Please contact your Norfolk Southern representative with any questions related to these updates.

Sincerely,

**Shawn Tureman**  
Vice President Intermodal & Automotive  
Norfolk Southern Corporation