

Sourcing Sustainability Statement

Norfolk Southern is committed to sustainability by being a responsible steward of the environment and helping to protect the communities where we operate and source materials. We strive to partner with companies that hold the same ideals through their demonstration of sustainable projects and policies including the following:

1. A documented corporate sustainability strategy that includes stated goals and updates on progress toward achieving those goals. The sustainability policy will be shared with Norfolk Southern Sourcing annually.
2. Plans and processes to reduce greenhouse gas emissions resulting from the company's operations, for example through energy conservation or renewable energy implementation.
3. A commitment to increase the percentage of post-consumer recycled content in the company's products where applicable.
4. A documented reduction in the amount of landfill-bound waste generated by operations, as applicable.
5. A documented minimization in packaging materials while maintaining product integrity during transportation, as applicable.
6. A demonstrated commitment to consolidate shipments to Norfolk Southern, as applicable.

Norfolk Southern encourages vendors and suppliers to adopt these and other sustainability initiatives that are appropriate for the particular service, industry, or company. Consideration will be given to suppliers who demonstrate a sustainability focus, including the above initiatives; who work to exceed their sustainability performance expectations; and who demonstrate transparency of their supply chain impacts through documentation, including country of origin. Products and services of like quality and ownership cost are given consideration in the purchasing decision. We will recognize our top suppliers in this area with an Annual Supplier Sustainability Award.

Norfolk Southern Sourcing's commitment to purchase from companies that have demonstrated sustainability in their products, processes, and operations is one element of the company's long-term strategy to effectively meet present business needs without compromising the ability of future generations to meet their own needs. By adopting this Sourcing policy, we hope to encourage the producers and suppliers of products and services purchased and used by Norfolk Southern to adopt and pursue business practices that also reduce their environmental, economic, and social impacts.