Behind every NS train is an extensive network of track and terminals, a fleet of sophisticated locomotives and freight cars, and a team of dedicated employees who work around the clock to provide safe and reliable rail transportation.

Norfolk Southern and the Pennsylvania Community

**People**
- 4,650 NS Employees
- 2,685 Railroad Retirement Recipients

**Economic Impact**
- Pays $306 million payroll
- Invests $66 million infrastructure & facilities
- Spends $938 million purchases, payments, & taxes

**Partnerships**
- Business Magnet
  - NS helped 5 industries locate or expand in 2017, resulting in $50 million investment customer investment
- Charitable giving
  - The NS Foundation contributed $2.2 million to Pennsylvania communities over the last five years.
- Connections
  - NS tracks connect with 48 short line railroads in Pennsylvania.
- Passenger Rail
  - Amtrak operates 4 regularly scheduled passenger trains over NS tracks in Pennsylvania.

**Junia Locomotive Shop**
- Located in Altoona, Pa.
- Largest locomotive repair shop in North America.
- Covers 70 acres.
- Innovative rebuild program recycles older locomotives into like-new units in 6.5 days at half the cost of new ones.
- Employs 900+ people.

**What NS Moves by Rail in the Keystone State**

<table>
<thead>
<tr>
<th></th>
<th>INBOUND</th>
<th>OUTBOUND</th>
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<tr>
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<td>66%</td>
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<td>coal</td>
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<td>6%</td>
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<tr>
<td>other</td>
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<td>4%</td>
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</table>

**Infrastructure in Pennsylvania**
- 2,402 Miles of Track Operated
- 1,468 Bridges
- 2,280 Grade Crossings (public and private)

**2017 Carloads**
- 7000

**2017 Data**
- Norfolk Southern Corporation. All rights reserved.
- 2017 data. 10.0616.10593.1